

**ASSESS\_TTIP:**

***Assessing the Claimed Benefits of  
the Transatlantic Trade  
and Investment Partnership (TTIP)***

Werner Raza, 31/10/2014

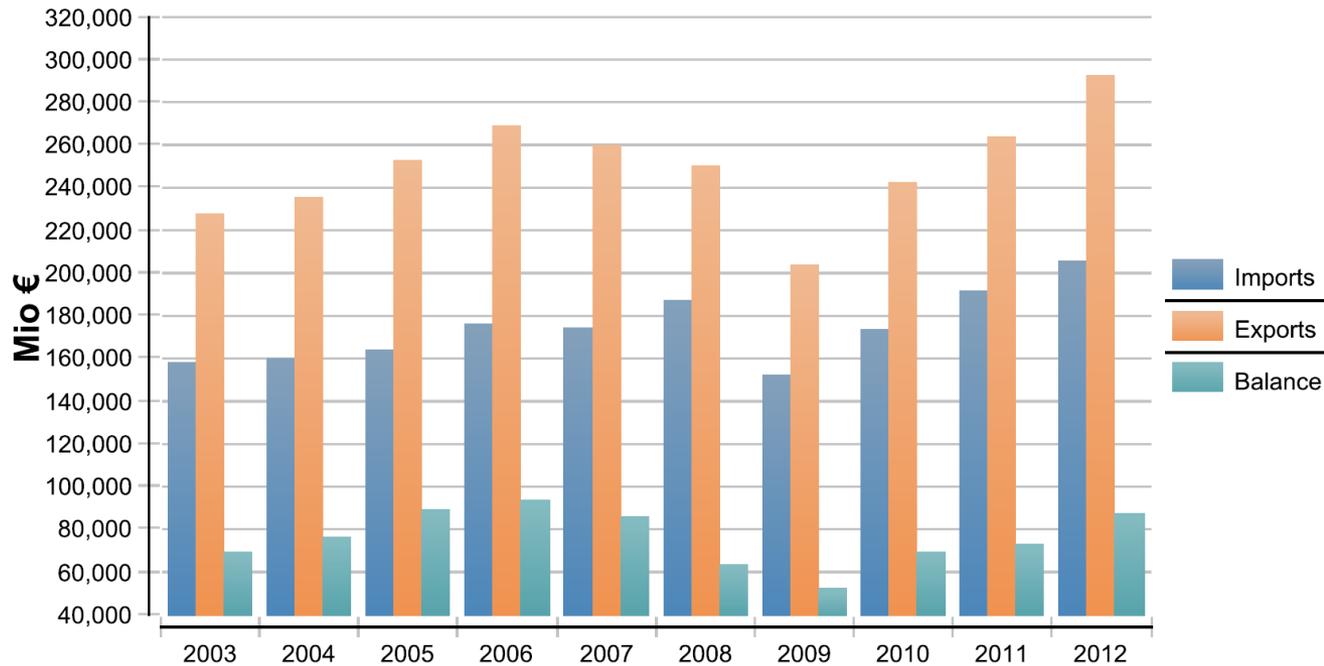
# 0. TTIP Negotiations – Aim and Scope

- Start of negotiations in July 2013, meanwhile four negotiation rounds completed
- Comprehensive Free Trade & Investment Liberalization Agreement:
  - Broad sector coverage (agric., goods, services)
  - Removal of Non-Tariff-Barriers (laws, standards, regulations, administrative procedures) plus regulatory cooperation
  - Liberalization of investment (Market Access, National Treatment) plus Investor-to-State Dispute Settlement
  - Liberalization of public procurement
  - Harmonization of Intellectual Property Rights, Competition Policy
- Aims:
  - Creation of integrated transatlantic market → supposedly boost to income & growth in times of economic crisis
  - Regulatory harmonization and/or dismantling → cutting „red tape“
  - Global standard setting, increase pressure upon BRICS to speed up trade & investment liberalization

# 0. EU – US Trade

Total goods: EU Trade flows and balance, annual data 2003 - 2012

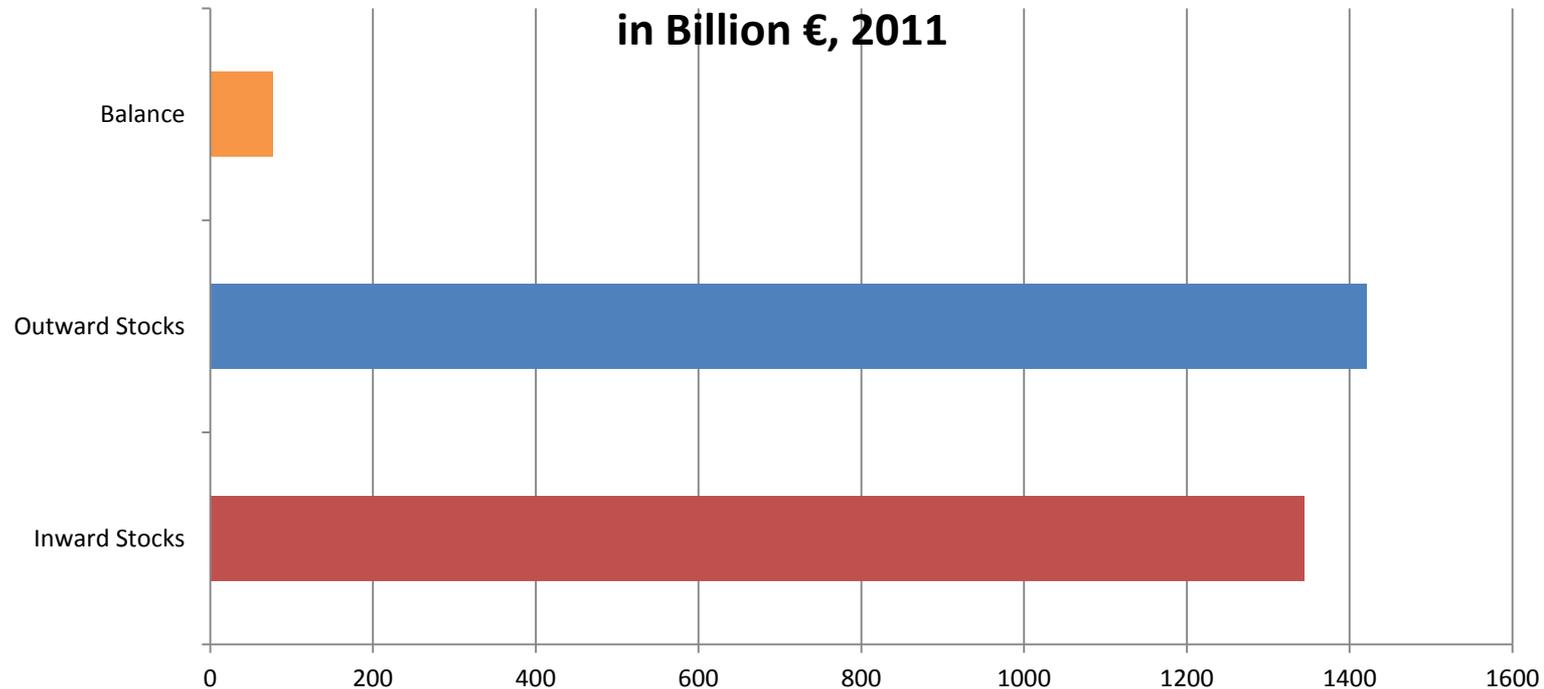
Statistical regime



➔ US is EU's most important trading partner: ~ 20% of EU Exports, ~ 15% of EU Imports

Source: European Commission

# EU – US Foreign Direct Investment



➔ Bilateral FDI Stock at €2.400 billion (2011), annual FDI flows from US to EU, and vice versa, in the order of €80 billion

Source: European Commission

# I. Aim of the ÖFSE Report

## Research Question/Goal:

- **Detailed assessment of projected benefits** of TTIP by the studies: **Ecorys (2009), CEPR (2013), CEPPII (2013) and Bertelsmann/ifo (2013)**
- Identification and quantification of **neglected effects**
- Assessment of **technical model specifications**

## Research Team:

- Werner Raza (Project Leader, ÖFSE)
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## II. Main Results

1. Estimated gains of TTIP-studies are small
  2. Gains critically depend on NTM reductions/alignments
  3. Social costs of NTM reductions/alignments might be substantial
  4. Macroeconomic adjustment costs are not negligible and need to be addressed by policy-makers
  5. Other potential adverse effects include (i) trade & income reductions for LDCs, (ii) a reduction of intra-EU trade, and (iii) regulatory chill effects of investment protection
- ➔ **Limited economic gains, but considerable downside risks**

# 1. Estimated gains are small

	Ecorys (2009)*	CEPII (2013)	CEPR (2013)	Bertelsmann/ifo (2013)
<b>Basic Assumptions</b>				<i>Related to BMWT/ifo (2013)</i>
<b>CGE</b>	GTAP	MIRAGE	GTAP	Simulation of gravity model
<b>Data</b>	GTAP 7	GTAP	GTAP 8	not specified
<b>Non-tariff measures (NTM)</b>	Ecorys	CEPII & Ecorys	Ecorys	ifo
<b>Forecast period</b>	2008-2018	2015-2025	2017-2027	10-20 years
<b>No. Of Scenarios</b>	7	5	5	3
<b>Tariffs reduction</b>	100 % of goods 75 % of services	100 %	98 - 100 %	100 %
<b>NTM reduction in reference scenario</b>	25 %	25 %	25 %	Reduction corresponding to trade creation effect

<b>Main Findings (different scenarios, percentage changes compared to baseline scenario within forecasting period)</b>				
<b>EU GDP</b>	<b>0.32</b> - 0.72	0.0 - 0.5	0.02 - 0.48	0.52 - <b>1.31</b> <sup>++</sup>
<b>US GDP</b>	<b>0.13</b> - 0.28	0.0 - 0.5	0.01 - 0.39	0.35 - <b>4.82</b> <sup>++</sup>
<b>EU bilateral exports</b>	not specified	49.0 <sup>+</sup>	<b>0.69</b> - 28.0	5.7 - <b>68.8</b> <sup>++</sup>
<b>EU total exports</b>	0.91 - 2.07	<b>7.6</b> <sup>+</sup>	<b>0.16</b> - 5.91 (extra-EU only)	not specified

Source: Ecorys (2009), CEPII (2013), CEPR (2013), Bertelsmann/ifo (2013)

\* Findings for ambitious and limited scenarios only;

+ Reference scenario only; ++ Derived from BMWT/ifo (2013), aggregated to EU-27 level

# Employment and real wage effects

	Ecorys (2009)*	CEPII (2013)	CEPR (2013)	Bertelsmann/ifo (2013)
<b>Main Findings (different scenarios, percentage changes compared to baseline scenario within forecasting period)</b>				
<b>EU real wages</b>	<b>0.34 - 0.78</b>	<i>not specified</i>	<b>0.29 - 0.51</b>	<b>Positive but not specified</b>
<b>Unemployment rate</b> (in European OECD countries only)	unchanged (assumption)	unchanged (assumption)	unchanged (assumption)	<b>- 0.42</b> (deep liberalization scenario)
<b>No. of Jobs created</b> (in European OECD countries only)	unchanged (assumption)	unchanged (assumption)	unchanged (assumption)	<b>1.3 million</b> (deep liberalization scenario)

***Labor markets only modeled in one out of four studies***

→ *positive real wage effects*

→ **Positive employment effects** (however, large differences between BMWT/ifo and Bertelsmann/ifo results)

## 2. Estimated gains depend on NTM reductions

- a) Average tariff rates in EU/US trade are below 3%
- b) Roughly 80% of economic gains depend on reduction and alignment (harmonization, mutual recognition) of Non-Tariff-Measures, i.e. laws, regulations and standards
- c) Critical factor is quantification of NTMs – no robust methodology yet available!
- d) Ecorys (2009) estimates NTMs to represent an average tariff cost equivalent of 17%, academic literature would suggest some 3%!
- e) NTM quantification depends on biased survey design: quantification of trade cost equivalents of NTMs is based on company survey and interviews of business-related experts:
  - Conflict of interest leads to upward bias– EU exporters want to export to US and vice versa
  - Other stakeholders (trade unions, civil society, consumer groups etc.) have not been consulted

### 3. Social costs of regulatory change might be substantial

- TTIP-studies (in particular Ecorys) assume that NTM-reduction/alignment can be done without social costs to society.
- BUT: regulation is welfare-enhancing, i.e. it serves public policy goals and corrects for market failure!
- THUS: NTM reduction/alignment will result in social costs, unless compensated for by other equivalent measures. These costs are difficult, if not in some cases impossible to predict, but might be substantial.
- PROBLEM: TTIP results depend on NTM reductions in sensitive sectors: in order to report positive welfare changes, TTIP-studies assume both high actionability and substantial reductions of NTMs in sensitive sectors (food & beverages, chemicals, pharmaceuticals and cosmetics), without taking into account concomitant negative changes in regulatory quality and thus social costs

# 4. Macroeconomic adjustment costs are not negligible

## i) Public Budget Balance

Tariffs on US imports:  
€2.6 billion

Tariff revenues as  
source for EU budget  
(12% in 2012)

**Revenue loss** of  
~2.5% of EU budget

## ii) Unemployment

Assumption: no change in  
absolute unemployment after  
transmission period,  
but **sectoral displacements**

0.4 - 1.1 million workers could  
be affected EU-wide

**Short-term unemployment,**  
retraining costs, foregone  
taxes

**Risk of long-term  
unemployment** for certain  
groups of workers

→ **Adverse short and medium term  
effects neglected in TTIP studies**

# Adjustment costs – a rough calculation

	Lower Bound (cumulative, 10 year period)	Upper Bound (cumulative, 10 year period)
<b>1. Loss of Public Revenue</b>		
<i>Sub-Total</i>	<b>23,400,000,000</b>	<b>36,000,000,000</b>
<b>2. Costs of Unemployment</b>		
<i>a. Unemployment Benefits</i>		
<i>Sub-Total</i>	<b>5,438,640,000</b>	<b>13,912,800,000</b>
<i>b. Foregone Public Income from Taxes and Social Contributions</i>		
<i>Sub-Total</i>	<b>3,875,439,500</b>	<b>9,913,915,000</b>
<b>Cumulative Adjustment Costs - TOTAL</b>	<b>32,714,079,500</b>	<b>59,826,715,000</b>

*Assumptions: Average duration of long-term unemployment during TTIP implementation phase: 5 years; Average duration of short-term unemployment during TTIP implementation phase: 0.5 years; Number of displaced persons post-TTIP: 430.000 (lower bound) - 1.100.000 (upper bound), of which 90% short-term and 10% long-term unemployment.*

➔ **Total Adjustment costs of up to €3 – 6 billion p.a. over 10 year period, excluding (i) retraining costs, and (ii) wage reductions of re-employed workers**

# 5. Other adverse effects are downplayed

## 5.1. Trade & income reductions for LDCs:

**Global trade diversion** with negative consequences for GDP growth potential in low income countries

- *Real GDP decline in Latin America (-2.8%) and Sub-Saharan Africa (-2.1%) expected (Bertelsmann/ifo and BMWT/ifo)*
- CEPR includes *spill-over effects* which avoid negative effects for ROW countries
- Conflict with EU Policy Coherence for Development - Principle

Change in real GDP by Income Groups (number of countries included by ifo)					
Low Income (18)	Lower Middle Income (25)	Upper Middle Income (36)	High Income: non- OECD (16)	High Income OECD (31)	TTIP Countries (28)
-1.40 %	-1.75 %	-1.90 %	-1.52 %	1.44 %	2.93 %

Source: own calculations based on BMWT/ifo 2013, Table A.II.6; Weighted average by 2007 GDP data

## 5.2. Reduction of Intra-EU trade possible

	CEPR (2013)		CEPII (2013)		BMWT/ifo (2013)
Relative to baseline scenario in year	2027		2025		long term / changes in bilateral trade between 25 countries (selected EU countries)
	<i>in %</i>	<i>in bn €</i>	<i>in %</i>	<i>in bn €</i>	<i>in %</i>
Total extra-EU Exports	5.9	220	7.6	275	34
<b>Intra-EU exports</b>	<b>- 1.6</b>	<b>- 72</b>	<b>- 2.2</b>	<b>- 94</b>	<b>- 30</b>
Total EU Exports <i>(including intra-EU exports)</i>	1.8	148	2.3	181	<b>- 13</b>

Source: CEPR (2013), CEPII (2013) and BMWT/ifo (2013); own calculations in italics

***Intra-EU trade*** negatively affected by TTIP (replaced by US imports)

→ extra-EU exports pushed by trade with the US

→ ***Limited total EU export*** gain (CEPR, CEPII), potentially negative in the long run

## 5.3. Regulatory Chill of Investment Protection

- **Definition of Investment:**

Not only FDI, but might include **portfolio investment** similar to CETA

→ short term and speculation-driven capital movement with adverse effects

- **Investor-to-State-Dispute settlement (ISDS)**

gives investors the right to sue states before international arbitration panels

Parallel system of effectively privatized adjudication (no appeals mechanism, no impartiality of judges, limited transparency)

Strong increase of number of ISDS cases (58 new cases in 2012, mainly EU and US investors involved); if ISDS included in TTIP:

→ adverse „**chill effect**“ with regard to future regulations

→ compensation payments financed by taxpayers

→ Economic case of Investment Protection for attraction of FDI in LDCs is weak, FDI driven by size of market, labour costs, infrastructure et al.

# References

## **Ecorys (2009)**

Berden, K./Francois, J./Thelle, M./Wymenga, P./Tamminen, S. (2009): Non-tariff measures in EU-US trade and investment – An economic analysis. In: ECORYS, Study for the European Commission, Directorate-General for Trade. [http://trade.ec.europa.eu/doclib/docs/2009/december/tradoc\\_145613.pdf](http://trade.ec.europa.eu/doclib/docs/2009/december/tradoc_145613.pdf) (03/24/2014).

## **CEPR (2013)**

Francois, J./Manchin, M./Norberg, H./Pindyuk, O./Tomberger, P. (2013): Reducing Transatlantic Barriers to Trade and Investment – An Economic Assessment. In: CEPR, Study for the European Commission, Final Project Report.

## **CEPII (2013)**

Fontagné, L./Gourdon, J./Jean, S. (2013): Transatlantic trade: Whither partnership, which economic consequences? In: CEPII, Policy Brief, 1, September 2013.

## **Bertelsmann/ifo**

Felbermayr, G.J./Heid, B./Lehwald, S. (2013): Transatlantic trade and investment partnership (TTIP): Who benefits from a free trade deal? Part 1: Macroeconomic Effects. In: Bertelsmann Foundation [http://www.bfna.org/sites/default/files/TTIP-GED %20study %2017June %202013.pdf](http://www.bfna.org/sites/default/files/TTIP-GED%20study%2017June%202013.pdf) (03/24/2014).

## **BMWT/ifo**

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# Thank you for your attention!

## Downloads:

Full report: [http://www.guengl.eu/uploads/plenary-focus-pdf/ASSESS\\_TTIP.pdf](http://www.guengl.eu/uploads/plenary-focus-pdf/ASSESS_TTIP.pdf)

## Policy Note:

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